The future-defined Data center

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28 November 2017 IBS IT Compass



ЗАПОВЯДАЙТЕ ДА ОТПРАЗНУВАМЕ ТОЗИ СПЕЦИАЛЕН РОЖДЕН ДЕН ЗАЕДНО.

Моля потвърдете Вашето присъствие най-късно до 27 ноември на e-mail адрес: syankova@lenovo.com

Екипът на Lenovo Bulgaria

мястото:

intel2

YEARS OF

LENOVO

Клуб Carrusel

Ул. Г. С. Раковски 108

Гр. София









A Strong Foundation

#1

#1

#1

#1

#2

88

#24

CUSTOMER SATISFACTION X86 SERVER RELIABILITY

MICROSOFT
SQL 2017
PERFORMANCE

SAP HANA TCO TOP500 HPC VENDOR

Current World Record x86 Benchmarks GARTNER
SUPPLY CHAIN

In the latest TBR survey (1H 2017), Lenovo was #1 for the 7th consecutive study going back to January 2015, and in 23 of 29 studies since 2H 2009. Also, lead in 22 of 22 satisfaction attributes in latest

survey.

#1 in ITIC
Reliability Survey
for 4 ½ years
running.

SR650 TPC-E Performance and Price/Performance¹ and SR950 TPC-H² SAP runs their SAP on Lenovo. Lenovo has the lowest TCO with X6 systems providing up to 31% lower cost over three years for SAP HANA.

Lenovo is the fastest growing TOP500 HPC vendor worldwide and ranks 2nd in the number of fastest systems.

Lenovo enables faster performance and data analysis for mission critical applications.

Of 300 companies over \$12B rev across industries recognizing supply chain leadership and best practices.

enovo.

Lenovo New Brand

System x. **ThinkServer** x440 x880 x3250 M5 **RD650 TD350** x3550 M5 x3650 M5 x3950 X6 **TS150 RS160 RD450** x3100 M5 **RD350 RD550 x480** x3500 M5 x3750 M4 **TS460**

Lenovo

Main Changes With Purley

•Single unified socket for 2,4,8 Socket

- -Core counts (up 28 cores)
- -Big performance increase but higher costs for the top

•Faster Native Networks + More High Speed Options

- −10Gb delivered from the chipset
- -25GbE 50GbE 100GbE optional NIC's
- Infiniband

•More Memory Channels, Falling Memory Prices

- more memory channels per processor
- -Higher memory capabilities at lower cost 32GB sweet spot

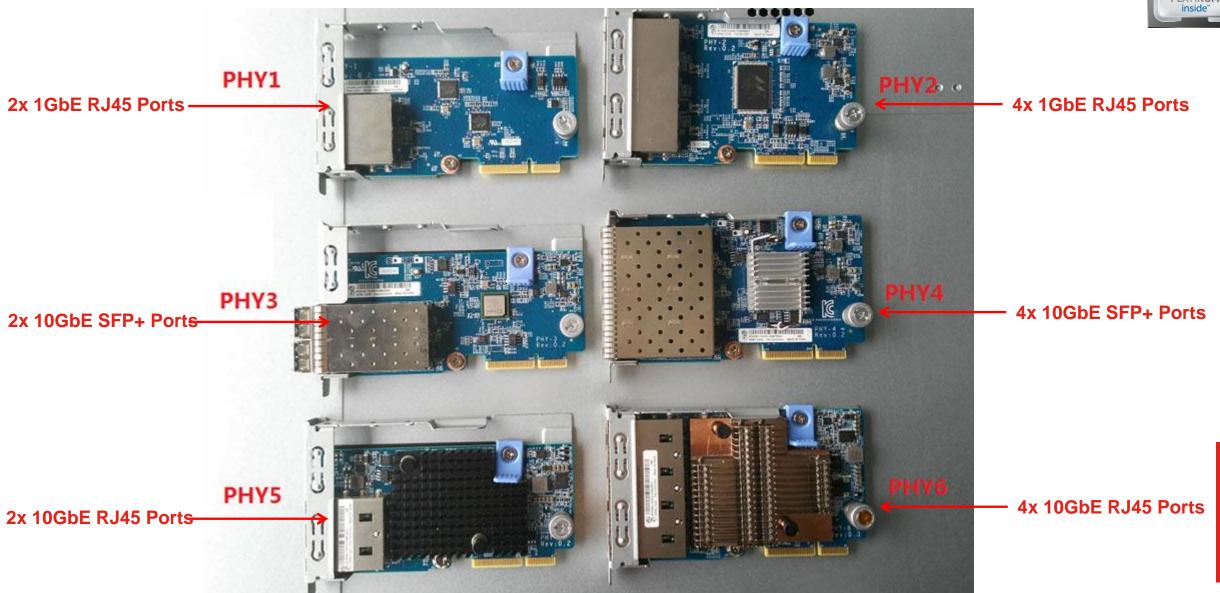
•Flash/NAND/SSD Technology Everywhere

- -7.68TB & 15.36TB 12Gb SAS Enterprise Capacity 2.5" G4HS SSD
- -32GB & 128GB SATA Boot M.2 SSD



Intel Selectable LOM Photos

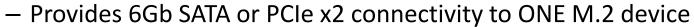




M.2 Boot Adapter



- Two options available used across the Purley Portfolio
- Dual M.2 SATA Boot Solution
 - Connects to the PCH
 - Provides 6Gb SATA connectivity to TWO M.2 devices
 - Based on Marvel 88SE9230
 - Can be configured in JBOD, RAID 0 or RAID 1 mode
- Single M.2 SATA/PCIe Boot Solution
 - Connects to the PCH







• Driver support in uEFI, Windows 2012 R2/2016, RHEL 6.9/7.3, SLES 12 SP2, 11 SP4, VMWare 6.0+

AnyBay

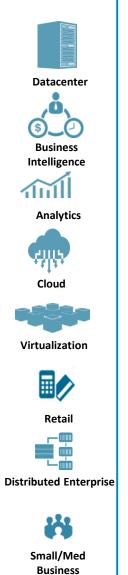


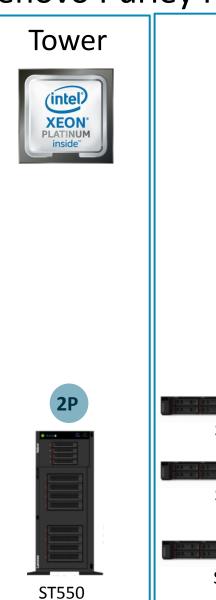
AnyBay is a trademark of Lenovo's and is an advantage for Lenovo servers.

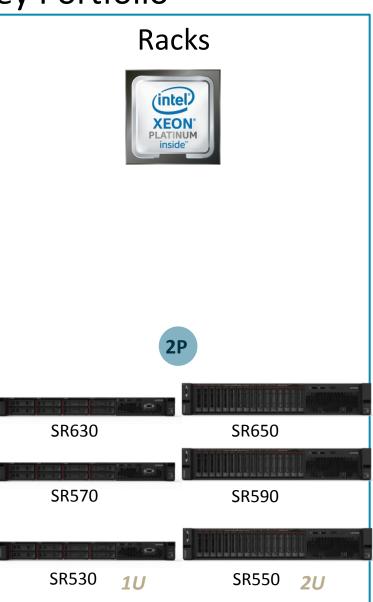
AnyBay is used for the unique design of the drive bay that offer the **flexibility** for user to install a U.2 drive or SAS drive or SATA drive.

This feature differentiates Lenovo server from competitors as competitor products often do not have the flexible capability. Instead, an U.2 drive bay is dedicated for U.2 and cannot support SAS/SATA drives and a SAS/SATA drive bay cannot support an U.2 drive.

The Lenovo Purley Portfolio

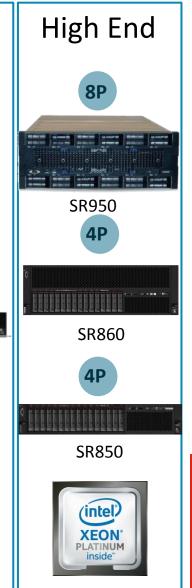










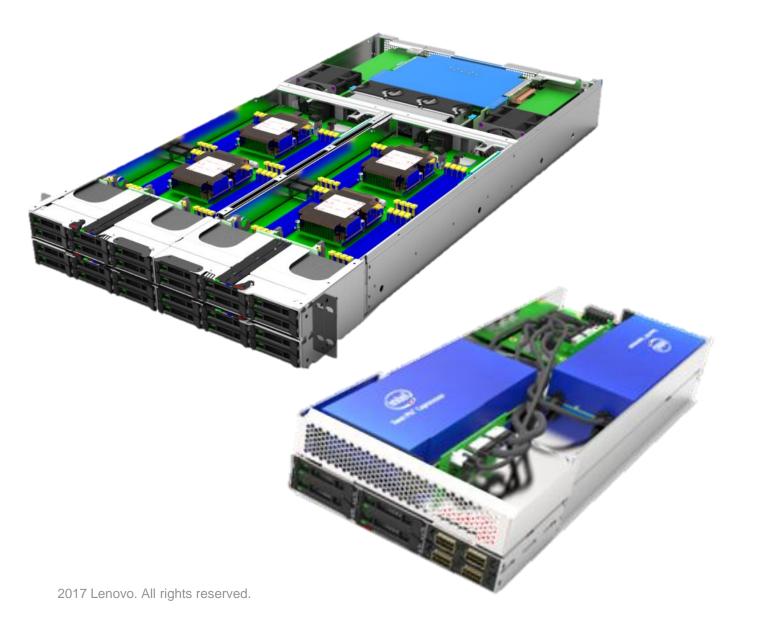


Portfolio Positioning – 2P Rack Servers

2P Racks Value **ValuePlus Mainstream 1U 2U 1U 2U SR650 SR630 2U 1U** 2x Xeon up to 205W 2x Xeon up to 205W **SR570 SR590** 24 DDR4 DIMMs 24 DDR4 DIMMs 2x Xeon up to 150W 3D XPoint DIMM Enabled* 2x Xeon up to 150W 3D XPoint DIMM Enabled* 16 DDR4 DIMMs **NVMe** support 16 DDR4 DIMMs **NVMe** support **NVMe** support **Hot-swap fans NVMe** support **Hot-swap fans SR530 SR550 Hot-swap fans** Rear HDD 2.5" **Hot-swap fans** Rear HDD 3.5" 2x Xeon up to 125W 2x Xeon up to 125W Rear HDD 3.5 " Up to 12 2.5" HDD/SSD Up to 4 3.5" HDD/SSD Up to 24 2.5" HDD/SSD 12 DDR4 DIMMs 12 DDR4 DIMMs Up to 14 3.5" HDD/SSD Up to 4 3.5" HDD/SSD Up to 8 2.5" HDD/SSD Up to 14 3.5" HDD/SSD Up to 4 3.5" HDD/SSD Up to 12 3.5" HDD/SSD Up to 16 2.5" HDD/SSD **HW RAID** SW & HW RAID **HW RAID** Up to 8 2.5" HDD/SSD Up to 16 2.5" HDD/SSD **SW & HW RAID** Flexible LAN up to 4 ports 2x 1GbE onboard LAN Flexible LAN up to 4 ports SW & HW RAID SW & HW RAID 2x 1GbE onboard LAN Network Appliance / VDI / VDI / Virtualisation / 2x 1GbE onboard LAN 2x 1GbE onboard LAN Authentication / Cloud / Proxy Caching / Cloud / Virtualisation / Cloud / Cloud / Database / Security / Virtualisation / Web Serving / HPC / ERP. CRM / OLTP Networking / Entry File & Print / Entry Cloud Analytics / SAP / Virtualisation / Media Streaming / / Database Machine Learning Cloud / Management / / Media Streaming / E-Application Development Database- driven Web Web Serving mail / Workgroup Serving

*3D XPoint DIMM will be available upon Intel release

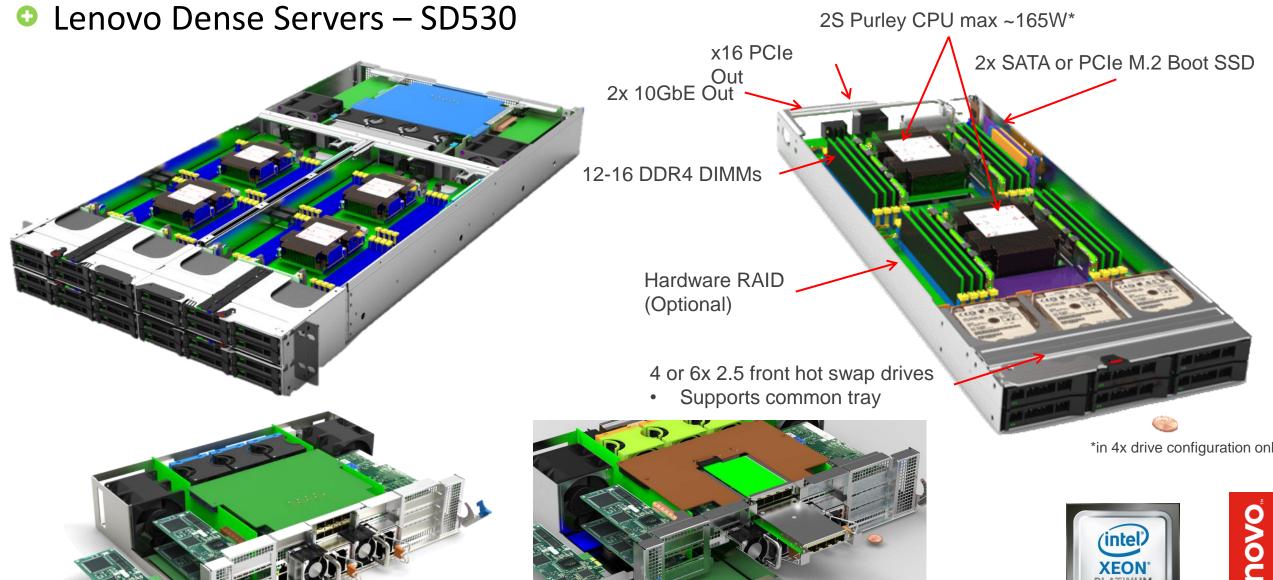
Lenovo Dense Family



- Dense solution
- Designed to scale out
- Clustered
- Extreme compute capability
- Hyperconverged

Workloads:

- High perforance computing (HPC)
- Analytics
- Modeling & simulation
- Artificial intelligence (AI)





SD530 GPU Tray at Glance

Rear PCIe extension board



SD530 with cables ready for GPU node install







Supported GPGPUs

NVIDIA Tesla P40 24GB (250 W)



Al and Deep learning application

NVIDIA Tesla M10 32GB (250 W)



VDI Application

NVIDIA Tesla M60 16GB (300 W)



Performance Virtualization Workload

NVIDIA Tesla P100 16GB (250 W)



Mixed App - HPC

Intel Xeon Phi 7240P 16GB, 1.3 GHz, 68 Core (275 W)



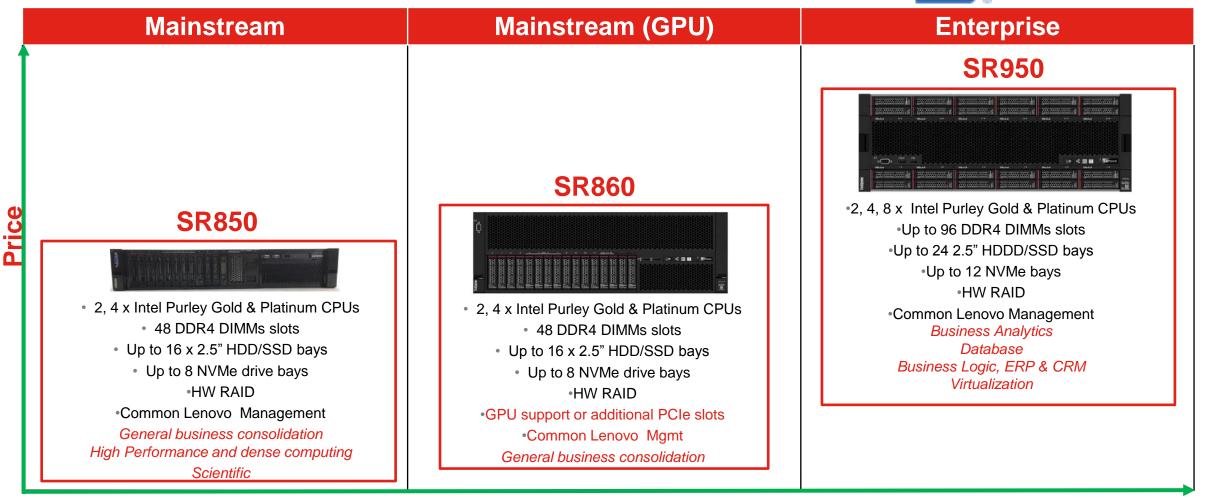
Highly parallel applications include animation, energy, finance, life sciences, manufacturing, medical, public sector, weather.

High End 4-8 Socket Rack Portfolio Overview

The most efficient enterprise infrastructure with Advanced RAS Features / Self Healing





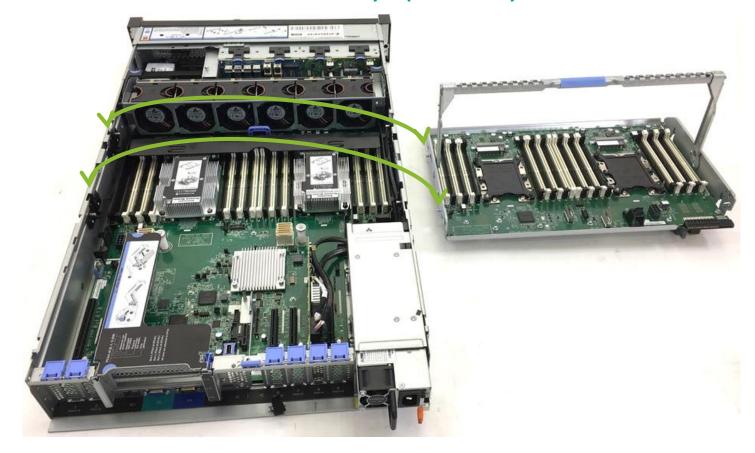


Performance

• SR850 2+2 CPU placement



Two CPU – Processor and Memory Expansion Tray Removed



Two CPUs – 24 DIMMs Four CPUs – 48 DIMMs Up to 6TB with expansion tray (48 DIMMs)

SR950 Product Summary

Processor

 Intel® Xeon® Processor Scalable family (Gold/Platinum) supporting up to 28C/205W

Memory

- Up to 96 DIMM slots; DDR4 DIMM capable
- 16GB, 32GB RDIMM, 64GB LRDIMM and 128GB 3DS RDIMM

Expansion Slots

- Up to 16 total expansion slots in the rear (14 PCI, 2 ML2)
- Up to 13 x16 slots (8S), 7 x16 slots (4S) includes ML2
- Up to 2 ML2 slots (8S) and NW LOM
- Up to 2 PCle Gen 3 x8 slots dedicated for RAID embedded in front

Enclosure

- 4U rack enclosure on fixed rail
- Front and rear access to all components
- Up to 24 drives bays on front of chassis

Cooling System

12 (8S) or 6 (4S) Redundant fans; Hot Swap

System Power

- Two or Four hot-swap 1100/1600W PSU
- 80-PLUS Platinum

Storage

- Up to 24 x 2.5" hot-swap drive bays and/or up to 12 NVMe drive bays
- RAID-up to (2) embedded PCIe RAID adapter slots

I/O

- Front I/O: Power Button, LED panel (optional), two USB 2.0 ports, Video port
- Rear I/O: Two USB 3.0, Video port, serial port, Management Ethernet

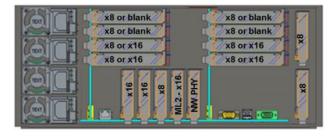
12 HDD front view



24 HDD front view



4S rear view



8S rear view



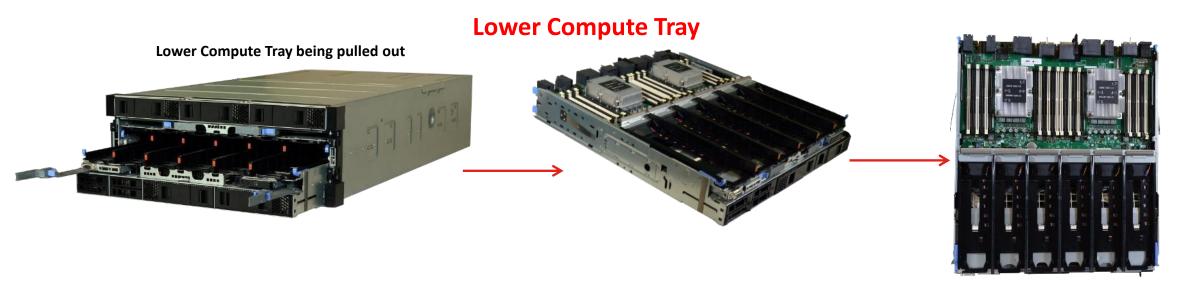
Configuration	Shipped Sockets	4S Topology	Max Storage	Upgrade to 8S?
4S Performance	48	Mesh	12 HDD	No
4S Performance/Storage Rich	4S	Mesh	24 HDD	No
4S Upgradeable	4S	Ring	12 HDD**	Yes
4S Upgradeable/Storage Rich	4S	Ring	24 HDD	Yes
8S Storage Rich	8S	NA	24 HDD	NA

^{**} Max Storage will be 24 HDD after upgrade

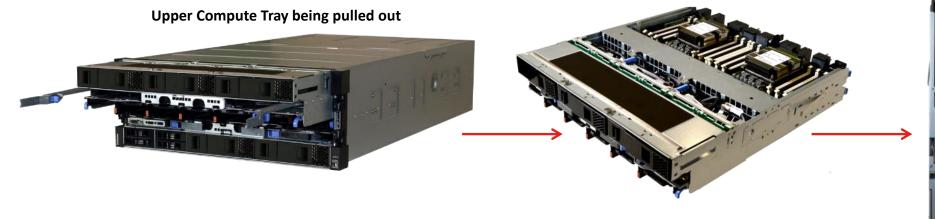
Compute Trays



Each system has 1 or 2 Compute Trays, that can contain 4 CPUs, 48 DIMM, 12 HDD, 1 RAID and 6 Fans



Upper Compute Tray





ThinkSystem DS2200, DS4200, DS6200

DS Series Positioning

Common SW Stack, Common HW Chassis, Drive Trays & Power Supply

Best Value for SMB



DS2200

- Target 100K IOPS
- Up to 96 drives
- 12Gb Host & BE
- 2U12/2U24

Best Value with Improved Performance



DS4200

- Target 235K IOPS
- 2x faster than S3200
- Up to 240 drives
- 12Gb Host & BE
- 2U12/2U24
- SPC-1 benchmark planned as proof point (\$/GB leader)

Best Performance for Value in the Industry



DS6200

- Target 375K IOPS
- Up to 240 drives
- 12Gb Host & BE
- 2U24



- Breakthrough performance & scale at best-in-class pricing
- SPC-1 benchmark planned as proof point (\$/IOP leader)

Lenovo Storage DS and V Series Positioning

Best Value for SMB

- Target 100K IOPS in DS2200
- Up to 96 drives in DS2200
- Target 50K IOPS in V3700 V2
- Up to 240 drives in V3700 V2
- 12Gb Host & BackEnd
- 2U12/2U24
- Target workloads:
- Entry Shared storage
- Remote & Branch Office

Best Value with Improved Performance

- Target 235K IOPS in DS4200
- Target 110K IOPS in V3700 V2 XP
- Up to 240 drives
- 12Gb Host & BackEnd
- 2U12/2U24
- Target workloads:
- Primary Storage
- Remote & Branch Office
- Virtualization, Backup

DS2200 V3700 V2

DS4200

V3700 V2 XP

Best Performance for Value in the Industry

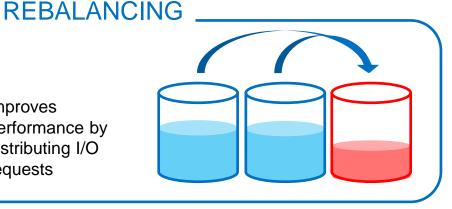
- Target 375K IOPS in DS6200
- Up to 240 drives
- Target 175K IOPS in V5030
- Up to 504 drives non-clustered
- 12Gb Host & BackEnd
- 2U12/2U24
- Target workloads:
- Enterprise Storage
- Transaction & I/O intensive
- OLTP Databases

DS6200

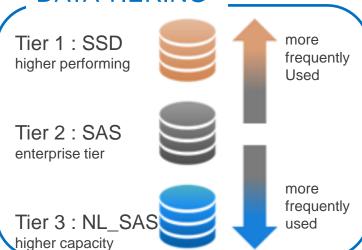
V5030 V5030F Lenove

DS Series functions

improves performance by distributing I/O requests



DATA TIERING



RAPID RAID REBUILD _____

increase data RAID restoration speed rebuilding only used data and not the full RAID set



READ CACHING

to accelerate the fulfillment of future requests for the data



THIN PROVISIONING

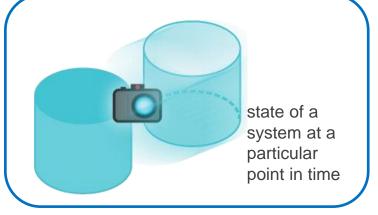


STORAGE POOLING

pooling drives and make them look as if they were all part of a single pool of disk space



SNAPSHOTS



DS Series - Revolutionizing Storage Economics

Application optimized for Performance & Scalability Three performance levels DS2200, DS4200, DS6200



AFFORDABLE



Lowest \$/IOP

Industry leading in both price/performance and \$/GB without compromise

INTUITIVE



Operational Simplicity

Setup in less than 15 minutes

Manage all storage arrays from common GUI

XClarity Integrated HW Management

FAST



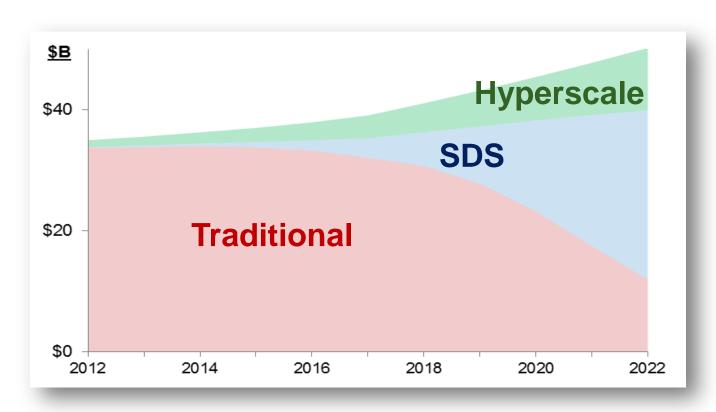
RAPID Technology

More than 375K IOPS @ <1ms latency without sacrificing availability

What is the Future of Storage??

Software Defined Storage (SDS): New Storage Approach

Major disruptive market shifts underway



Source: Wikibon

Rapid Growth

- \$1.8B 2015 SDS TAM (HW+SW)
- \$6.2B TAM by 2019
- 34.6% CAGR vs 3% Traditional

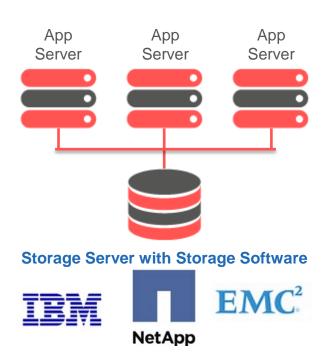
Emerging opportunities

- Multiple industry solutions
- Early adoption stage
- Customers need trusted supplier

Traditional Storage, SDS and HCI Definitions

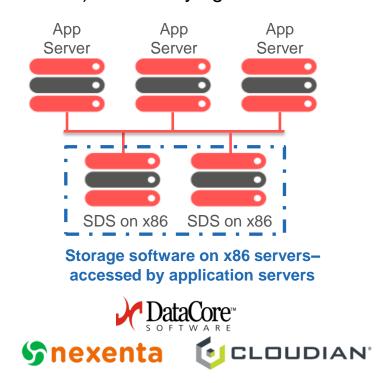
Traditional Storage

Dedicated storage hardware with its own dedicated storage software.



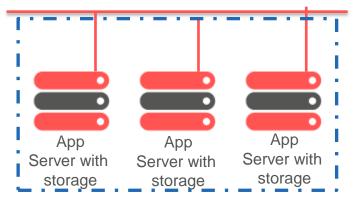
Software Defined Storage (SDS)

Storage software stack on x86 servers offers full suite of storage services (including dynamic allocation of storage data) on underlying hardware.



Hyperconverged Infrastructure (HCI)

Software stack with consolidated compute, storage, and virtualized resources + orchestration SW on x86 servers. Runs applications.

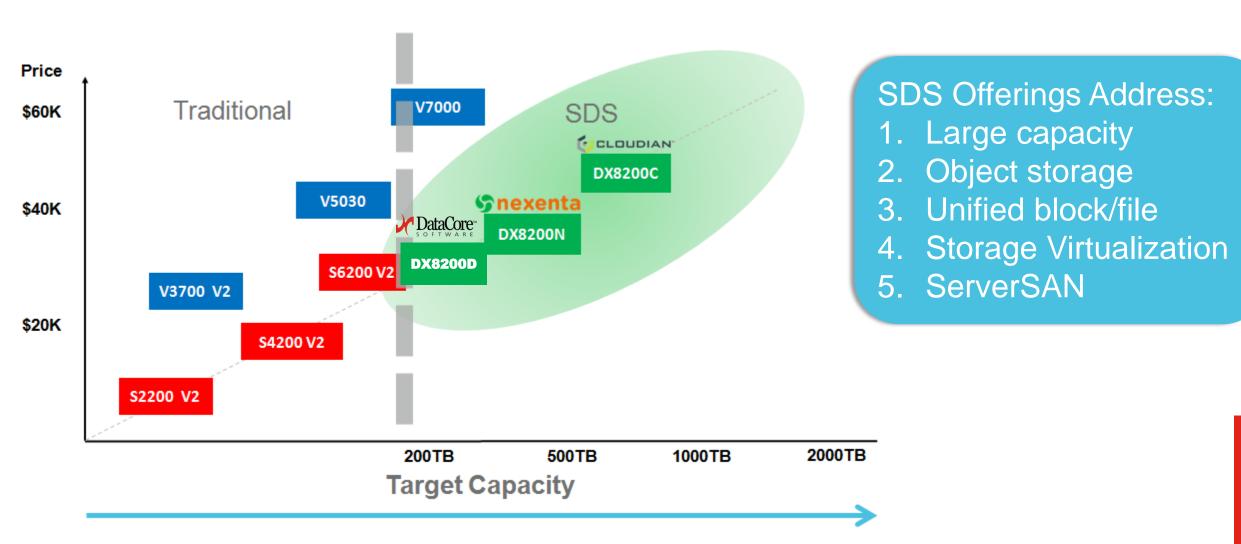


Virtualized compute + storage building block - plus application SW





SDS Strategically Fills Portfolio



StorSelect Software Defined Storage Positioning

Lenovo Offering

SDS Type

Value Proposition

Primary Use Cases

Usage Focus

DX8200N

Powered by Nexenta



Block & File, >300TB

Scale-up

Capex Savings

Enterprise Scale

Flash Support

Transactional DB, Email

Near-line Archive

Scale-up File storage

Transactional apps

BLOCK AND FILE STORAGE

DX8200C

Powered by Cloudian



Object Storage, >300TB

Scale-out

Storage mgt of objects

S3 Standards Based

Capex Savings -\$.01/GB

Backup/Archive

Public/Private Cloud

Media Content Store

Large Sets of Unstructured Data

Service providers

OBJECT STORAGE

DX8200D

Powered by DataCore



Block & File, <250TB

Scale-up or scale-out

High Performance

Storage Virtualization

Internal Storage

Extend existing storage life

Transactional databases, Analytics, ERP, CRM Virtualize existing HW

Non-disruptive upgrades

STORAGE VIRTUALIZATION

DCG Networking

Software / **Solutions** (CNOS)



Lenovo

Telemetry/Ganglia



() OPENCONTRAIL











DC LEAF / SPINE 25G / 40G / 100G ToR



RackSwitch G8332 40GbE



ThinkSystem NE2572 25GbE/100 GE



ThinkSystem NE10032 RackSwitch 100GbE

DC LEAF / ACCESS 1G / 10G ToR



RackSwitch G8272/G8296 - 10GbE

RackSwitch G7028, G7052 & G8052 - 1GbE



ThinkSystem NE1032 RackSwitch 10GbE





ThinkSystem NE1072T RackSwitch 10G Base-T

DC Access Flex Portfolio



Flex System EN2092 1GbE



Flex System EN4023 / EN4093R 10GbE



25GbE -

Servers









DCG Services



Simplified Portfolio Services



Base Warranty

9x5 Next Business Day Onsite (CRU/FRU Mix)
(CRU Parts Shipped, FRU Onsite Tech Dispatch)
1 Year or 3 Years Coverage Depending on Machine Type

Upgrades + Extensions

Foundation

Upgrade your base warranty and extend support of your systems.

- 9x5 Next Business Day Response
- CRU/FRU* Onsite Tech.
 Dispatch
- Extend coverage up to 5 years
- 1 and 2 year Post Warranty Options

Recommended Add-On Services

- YourDrive YourData
- Enterprise Software Support (ESS)
- Hardware Installation

Essential

Best choice for systems where maximum uptime is essential to the business.

- 24x7 4 Hour Response
- CRU/FRU* Onsite Tech.
 Dispatch
- Includes YourDrive YourData
- Extend coverage up to 5 years
- 1 and 2 year Post Warranty Options
- Upgrade to 24Hr Committed Repair
- Enterprise Software Support (ESS)
- Hardware Installation

Advanced

Robust coverage for systems supporting workloads that are mission critical to the business.

- 24x7 6Hr Committed Repair
- CRU/FRU* Onsite Tech.
 Dispatch
- Includes YourDrive YourData
- Extend coverage up to 5 years
- 1 and 2 year Post Warranty Options
- Enterprise Software Support (ESS)
- Hardware Installation

* Onsite Engineer to fit all Parts (CRU and FRU)

Remember YourDrive YourData includes HDDs, SSDs, and RAM modules

DCG Tools Overview

XClarity



Faster Boot Time

2x Faster time to OS screen than prior generation

Faster Update Execution

Faster firmware updates than prior generation



for

Think System Servers

New for Purley

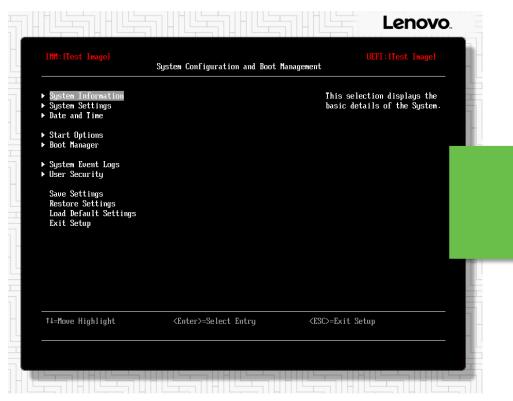
- Full function **REST API (Redfish)**
- Mobile access for local 1-1
 management via front USB port /
 Management Ethernet port or 1many via Lenovo X Clarity
 Administrator
- Clientless Remote KVM no Java or Active x clients supported
- SSDP and SLP discovery standards
- NLS support to interact with system in language of your choice
- International keyboard mapping support in remote KVM



Lenovo XClarity Controller

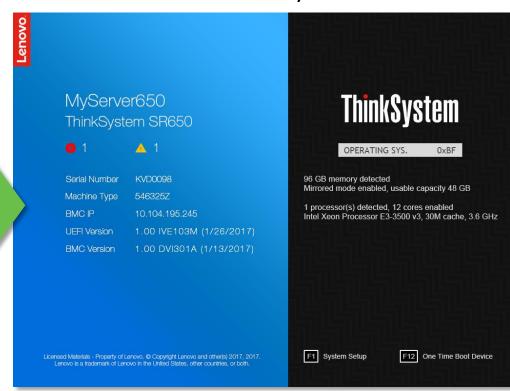
Modernized graphical user experience

From IMMv2



- Circa 1990s
- Monochromatic text-only
- Requires deep system-level technical skills

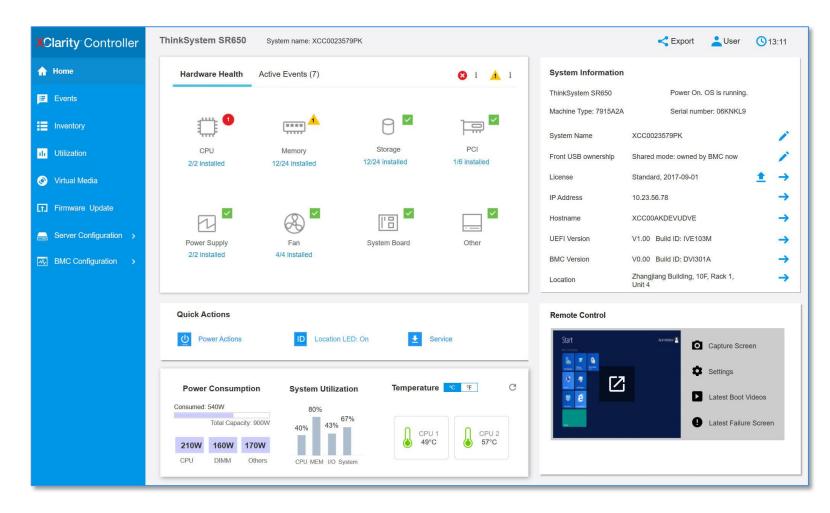
To All-New XClarity Controller



- **Future-defined**
- Based on user experience best practices
- Visual, intuitive, and streamlined

XClarity Controller User Experience





All-New Management Engine

Succeeds IMMv2

Elegant User Experience

Fresh & uncluttered graphical interface

Modernized Inter-operability

Built on Redfish-compliant APIs

Vastly Improved Performance

- 2x faster boot time to OS screen
- 6x faster firmware updates

HTML5-based Graphical User Interface and Remote Control

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Lenovo XClarity Controller - Editions



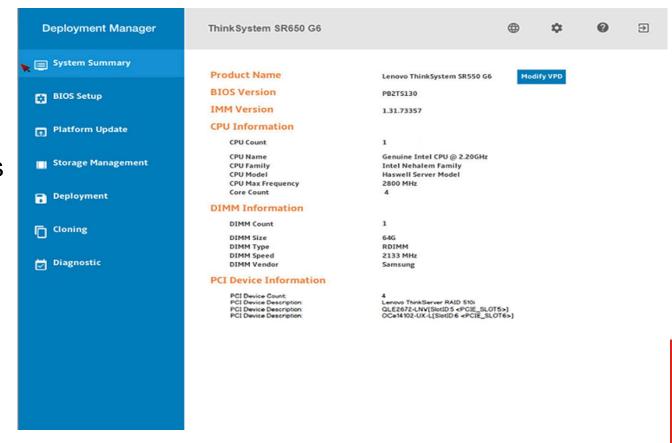
Feature comparison across editions. Upgrades completed via Software Key.

Core Features		Standard	Advanced	Enterprise
Standards-Based Interfaces	 Out-of-band modernized & streamlined web interface CIM, IPMI, SNMPv3, Redfish conforming REST APIs 	X	X	X
User Authentication	LDAP-based user authentication	X	X	X
Inventory Status & Real-Time Monitoring	Collect hardware & environmental information for asset management, maintenance, health, performance, & diagnostics	X	X	X
Diagnostics	System diagnostics, log collection, and fault handling	X	X	X
Configuration	 In-band & out-of-band platform configuration Graphical BIOS configuration Basic RAID configuration for OS installation 	X	X	X
Updates	 In-band & out-of-band updates to UEFI, XClarity Controller, LEPT, and related driver packages for OS installation 	X	X	X
OS Installation	Installation of Linux, Microsoft Windows, & VMware vSphere	X	X	X
	Boot capture			X
Cloning	 Replicate UEFI, XClarity Controller, & RAID settings to other servers Save settings to USB or network-based file Apply configuration & OS install from an existing file 	X	X	X
Energy	Usage tracking	X	Χ	X
	Lenovo XClarity Energy Manager entitlement			X
Remote presence	KVM and virtual media		X	X
	Collaboration across users within the remote session			X
	Mount ISO/IMG files			X

XClarity Deployment Manager

Consolidated launch center for simplified setup and deployment

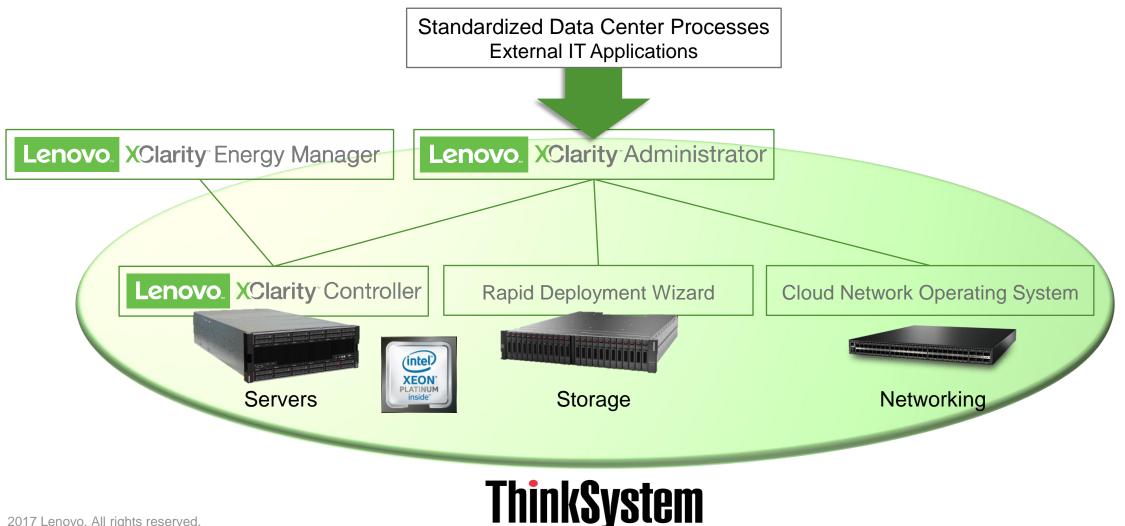
- Provides Intuitive Flow
 - BIOS Configuration
 - Firmware Updates
 - RAID Configuration
 - OS Installation /w Embedded Drivers
- Also Includes Diagnostics
- ToolsCenter still available for enterprise users.



Lenovo XClarity Family of Software



Foundational Infrastructure Software for Precision Execution



Lenovo XClarity - Software Core Feature Comparison



	XClarity Controller	XClarity Essentials	XClarity Administrator	XClarity Pro	XClarity Energy Manager
Configure a server	X	X	X	X	
Update a server	X	X	X	X	
Handle server faults	X	X	X	X	
Integrate into external IT apps through Redfish- compliant REST APIs	X				
Integrate into external apps through Integrators or REST APIs			X	X	
Manage servers, network, and storage			X	X	
Auto-discover systems			X	X	
Monitor and track multiple systems, and handle faults including call home			X	X	
Manage server, network, and storage updates with policies			X	X	
Configure multiple servers with software patterns			90-day trial	X	
Install operating systems and hypervisors			90-day trial	X	
View and control server thermals					Χ
Included with servers	X				
Free & unsupported		X	X		
Licensed & supported				X	X

Configuration Tool

DATA CENTER CONFIGURATORS

Standalone Solution Configuration Tool (SSCT)

Now includes ThinkSystem products!

ThinkSystem and ThinkServer Configurator

SSCT is designed to determine the price, ideal environment, available rack cabinet space and available resources along with other operations associated with ordering and configuring data center solutions. Partner Portal Login Required.

PSAT to SSCT Training Presentation (PDF)

Slideshow (PPSX)







Lenovo Enterprise Solutions Configurator (LESC)

Now includes ThinkSystem and ThinkAgile products!

ThinkSystem, ThinkAgile and System x Configurator

LESC (also known as DCACT) is a web-based Hardware Configurator tool where you can create ThinkSystem, ThinkAgile and System x solutions.

LESC/DCACT 4.0 Presentation

Lenovo

WE BELIEVE THAT SUCCESSFUL BUSINESSES NEVER STAND STILL

MAINTAIN CONTINUOUS MOMENTUM

DRIVE VALUE & EFFICIENCY

REMAIN AGILE & FLEXIBLE

ARE PREPARED FOR THE FUTURE

PARTNER WITH

Lenovo

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Different is better